

Press Release

27 March, 2023

IVECO announces best performing dealerships

IVECO Trucks Australia has recognised its highest achieving dealers at a recent awards dinner event in Melbourne, held in conjunction with the internal launch of the company's new heavy-duty S-Way range.

The Dealer of the Year awards take into account performance in several key areas including vehicle sales against retail targets and share of market, part sales, customer service, and maintenance and repair outcomes. The awards are divided into 'Light' along with 'Medium and Heavy' categories, while also distinguishing regional and metropolitan dealerships.

Additionally, an overall IVECO Dealer of the Year winner was also announced; this was an honour bestowed on long standing IVECO Dealership, STM Trucks & Machinery, led by Dealer Principal, Michael Gerace.

In the other categories, Dealer of the Year – Light was taken out by IVECO Sydney, who had Dealer Principal, Daniel Glynn accept the award, while Dealer of the Year for the Medium and Heavy category was received by General Manager, Michelle Papalia, who accepted the award on behalf of Adelaide IVECO.

Rounding out the awards was Newcastle IVECO, which was announced Dealer of the Year – Regional, an accolade that was received by Dealer Principal, Sean Lynch.

In commenting on the awards, IVECO Trucks Australia Managing Director, Michael May, said the Dealer of the Year competition was hotly contested by the network, with IVECO customers being the real winners of the program.

“Dealer of the Year is formal recognition of 12 months’ hard work and dedication in further elevating the IVECO brand and achieving positive outcomes across all areas of our business,” Mr May said.

“By promoting excellence, we’re strengthening IVECO’s standing as a company that truck and van owners want to associate and engage with, ultimately trusting us to deliver their transport solutions.

“It’s not just about having the correct vehicles for the application but backing customers with a suite of support products to make ownership easy and hassle free – it should be a holistic experience.

“I would like to congratulate all our worthy award recipients on their excellent efforts.”

The event also recognised several individual awards winners across sales and customer service categories.

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Iveco Group Australia

IVECO is a proud importer and distributor of commercial vehicles spanning the light, medium and heavy duty truck segments. The range includes on and off-road models from car licence vans through to prime movers rated up to 70 tonnes GCM. All models are designed and tested to meet Australia’s demanding operating requirements. The extensive product line-up includes Daily, Eurocargo, ACCO, S-Way, T-Way and Astra models. IVECO vehicles are supported in Australia by a dedicated network of over 60 dealerships and parts and service outlets strategically located nationwide, offering aftersales services that include extended warranties, breakdown support packages and personalised maintenance contracts.

For further information about IVECO Australia: www.iveco.com.au

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