

## Press Release

### IVECO launches the new Heavy range in Tunisia with new IVECO S-WAY and IVECO T-WAY

*IVECO launches the IVECO WAY heavy range in Tunisia: the IVECO S-WAY, the on-road truck developed to deliver a complete package of features focused on the driver experience, on efficiency and business productivity and the IVECO T-WAY, the off-road vehicle designed and engineered for the toughest missions in the most extreme conditions.*

*Tunis, 21<sup>st</sup> September 2022*

After the regional launch in Dubai in December 2021 and the local launch in South Africa in March 2022, the IVECO brand and the local dealers presented the new Heavy Range to the Tunisian market in a series of dedicated events between 19<sup>th</sup> and 21<sup>st</sup> September 2022 at the **Movenpick Hotel in Tunis**, as a new milestone of the IVECO history. Thanks to its network, with 3 dealers and 25 service point, the Tunisian market represents one of the most strategical markets for IVECO in terms of investment, presence and customer value.

**IVECO**, with the claim **DRIVE THE NEW WAY**, unveiled the new **IVECO WAY** range to its customers, dealer network and representatives of the automotive press in the launch event to bring guests in touch with the new IVECO range and concretely appreciate the significant innovations in the IVECO vehicles.

**More than 250 customers** appreciated the new functionalities of the range, completely built around the driver, with particular attention to **productivity**, safety and a completely renewed and **redesigned cabin**, to improve the on-board comfort and vehicle performance.

**Fabio De Serafini, Africa & Middle East Business Director**, said: *“Every detail of the new IVECO WAY Range has been developed in order to optimize the Total Cost of Ownership elements: fuel consumption, price, residual value, maintenance and uptime costs, driver satisfaction and productivity. The new IVECO WAY Range will allow to further consolidate the IVECO leadership in the Heavy segment in the Tunisia Market. The world is moving fast and the world of transport must not only keep up but anticipate and drive the change.”*

**Dario Testa, Tunisia Area Manager**, commented: *“With the launch of the new IVECO T-WAY and IVECO S-WAY, we now offer our customers the most complete, entirely renewed, business-oriented product range for off-road and on-road missions. The new IVECO WAY family enables us to cover the whole set of market demands with a coordinated offer of very differentiated products. Today, our customers see their trucks as a business tool. They look for a complete solution that will deliver the profitability they need. This is what makes our IVECO WAY range unique: it delivers everything our customers expect – and more.”*

### **IVECO S-WAY the driver-centric long-haul truck**

IVECO S-WAY is the new on-road vehicle of the new IVECO WAY range, the ideal business solution for the fleet owner, and the perfect travel companion for the driver. It further increases its fuel efficiency, which was already among the best, with a new engine line-up and next generation rear axle, advanced technologies tailored to the customers' needs. It builds on the success this range has achieved since its European launch in 2019 and has proved extremely popular with drivers for its high levels of comfort. Customers appreciate the improvements in performance and in Total Cost of Ownership (TCO) that come with high reliability of new truck.

In the face of fierce competition, logistics operators need top-level uptime, efficiency and productivity from their fleets. The new IVECO S-WAY perfectly meets this requirement, providing a complete package of features without equal, developed with focus on **driver centricity**. It is more than a product: it offers a business model that covers the vehicle's entire life cycle and helps IVECO's customers to meet their own customers' requirements.

### **Designed to maximise fuel efficiency**

In redesigning the cab from the ground up, IVECO has taken every opportunity to deliver cost savings and productivity gains to the benefit of the **owner's profitability**. All the elements of the new design work together to achieve a superior **aerodynamic performance** and deliver fuel savings up to 4% on top of the outstanding fuel efficiency that is the hallmark of this product family.

Every detail of the cab exterior has been studied with care to minimise air resistance.

The **new roof** is perfectly integrated into the front end of the vehicle, presenting a flat surface that minimises drag. Even the **retractable front step** that provides easy access to the windshield completely disappears when not in use. The **front grille** with high radius corners and side fins, the integrated headlights, the **new bumpers** design with integrated deflectors, together with the new design of the wheel arches, create flowing lines that **optimise air flow** – and make a statement with a distinctive style.

The vehicle's aerodynamic performance is further enhanced by additional features that reduce drag by closing gaps. They include the optimised aerodynamic kit with rubber extensions to close up the space between tractor and semi-trailer.

The **new design of the door**, which extends all the WAY down to the second step, creates a smooth surface on the sides of the cab, reducing turbulence at cruising speed.

### **A new cab designed around the driver to provide superior driving comfort on board**

The IVECO S-WAY carries over all the advances introduced in the previous generations and adds a new cab entirely redesigned around the driver to provide the ultimate driving environment with **outstanding ergonomics and controls layout**.

The ergonomic layout of the controls ensures all the key functions are within easy reach of the driver. The multi-functional steering wheel, with 22 switches, puts all the necessary functions at the driver's fingertips. This set-up eliminates distractions for the driver who can operate without ever needing to move his hands from the steering wheel. The **dashboard** and central stack have been redesigned to improve operating comfort and efficiency with a new layout and greatly increased functionalities. The new **Start/Stop** engine button and the slot for the electronic key with integrated remote control are conveniently placed on the dashboard near the DNR area.

The **redesigned roof**, lower tunnel and shaped upper shelf provide a comfortable **standing height** of 2.15 metres in the centre of the cabin, while the upper longitudinal usable space is 35 cm wider than in the previous model, providing easier access to the upper bed and compartments.

The **night area** combines functionality and comfort with its new symmetrical layout and well-placed storage, USB connections and controls.

The **air conditioning system, and integrated parking cooler and heater systems** ensure an ideal internal climate within the cab in all weather conditions, when driving or during stops.

### **Designed for driver safety**

The IVECO S-WAY has been developed with a strong focus on the driver, and the new cab has been redesigned and reinforced to ensure high levels of passive safety, with mechanical resistance compliant with **ECE R29.03 cab crash standards**.

The new design also provides much **improved direct visibility** for the driver with the one-piece side windows and rear-view mirrors. The IVECO S-WAY also offers **full LED lights**, which have a much sharper beam that carries further, improving visibility and obstacle perception by 15%, further enhancing safety in low-light conditions. In addition, the IVECO S-WAY features a complete array of Advanced Driver Assistance Systems to help the driver operate the vehicle

efficiently and safely while reducing fatigue on the road. The cab also addresses security when the vehicle is parked with the new design of the door which now extends all the WAY down, leaving only the bottom step exposed, and includes an additional mechanical **door lock** inside the cab.

### **A renewed line-up for high business productivity and TCO performer**

The new engine line-up meets Euro III/ V emissions standards. The Cursor 9 and 13 engines provide a wide range of power ratings starting from 360 hp to 560/570 hp. The engine efficiency has been improved with introduction of Common Rail injection system.

The 9 and 13-litre engines have been coupled with new, high-efficiency Hi-Tronix 12 speeds automated gearbox which enables substantial improvement in electronic clutch control, resulting in greater efficiency, enhanced durability and better performances.

Additional features contribute to the IVECO S-WAY's fuel economy. They include the new Ecoroll function which automatically disengages driveline in smooth slope to exploit vehicle inertia, Ecoswitch which optimizes engine power/torque output according to vehicle load and mission, and Tyre Pressure Monitoring system to keep under control the pressure of each tyre for increased safety and fuel efficiency.

### **IVECO T-WAY: the toughest vehicle engineered for the most extreme off-road missions**

The **IVECO T-WAY** builds on the heritage of robustness and reliability of the brand's long lineage of champion off-roaders. It introduces state-of-the art technological solutions to exceed all expectations in **productivity, payload capacity, safety and driver comfort**. These characteristics of extreme toughness, high performance and reliability are clearly expressed by the theme of the advertising launch campaign: "TREAT IT BAD".

### **"T" FOR TOUGH: designed and engineered for robustness and reliability**

The IVECO T-WAY has been designed to offer best-in-class performance in every off-road mission, **robustness and torsional rigidity**. It carries over from its predecessors the legendary robustness of the high-resistance steel chassis with a 10mm thick frame, with a Rail Bending Moment at the top of the segment at 177 kNm. The front axle has a maximum capacity of up to 9 tonnes.

Hub reduction on the rear axle is standard to maximize strength and performance.

The new heavy-duty rear suspension system for Tandem axles optimises vehicle weight and improves off-road performance with greater ground clearance and a better departure angle.

The IVECO T-WAY delivers all the **power** needed for **traction and PTO** with IVECO's **reliable** and efficient Cursor 13 engine (13 litres) that develops up to 470/480 hp.

The engines are coupled with the proven **16-speed HI-TRONIX automated gearbox**, which now also features new functions specifically intended for off-road mobility including a Hill Holder function to help departure on steep slopes, Rocking Mode to help recover traction in slippery conditions and Creep Mode for ultra-low speed when idling; for the on-road sections of the mission, the **Ecoroll**, function that uses the vehicle's inertia when travelling downhill enhances the transmission's efficiency.

HI-TRONIX represents the state-of-art in the automated transmission sector and delivers the perfect gearshift strategy for every application.

### **PRODUCTIVITY AND EFFICIENCY with even bigger payload**

The IVECO T-WAY has been designed **for efficiency and productivity**, with a host of features, a lower kerb weight, and new safety devices.

The **low kerb weight** has been further reduced by 325 kg compared to the Trakker with the new design of the tandem support on the rear axles, which is now a single-piece casting component.

### **EXTREME FLEXIBILITY: the most conversion-friendly off-road truck**

The IVECO T-WAY is set to become a favourite of body builders for its extraordinary flexibility. With both **rigid and articulated versions**, it has the widest offering of driveline options on the market: **Partial Wheel Drive** on 6x4 rigid and articulated and 8x4 rigid models; as well as **All Wheel Drive** on 4x4 and 6x6 rigid and articulated, and on 8x8 rigid versions.

The All Wheel Drive range has been extended with new 4, 4.2 and 4.5 metre wheel base models, which can transport special loads with no modification to the chassis.

The new **HI-MUX** electric and electronic architecture is fully compatible with the latest-generation control systems.

The new PTO line-up includes a new **high-performance sandwich PTO** that delivers up to 2,150 Nm torque. This extreme versatility, width and depth of range, and extensive choice of variants makes the IVECO T-WAY the perfect truck for all types of bodies and vocational missions.

### **IVECO T-WAY: cab design centred on driver comfort and safety**

The cab of the IVECO T-WAY shares the driver-friendly design of the IVECO WAY range, with its sleek, aerodynamic lines. Available in two versions – AD short cab and AT long cab with standard or high roof – it is focused on functionality to facilitate the driver's daily work.

The entire driver area has been created to provide a practical and easy-to-live-in environment. The comfortable and ergonomic driver's seat, together with the new-concept multi-function steering wheel, ensure excellent driver comfort.

**Driver safety** is paramount in the harsh conditions typically faced by the IVECO T-WAY.

The vehicle is designed to provide maximum protection, with safety features which far exceed the type-approval requirements. The new braking system features EBS as standard, full disc brakes are available on PWD models, and new ADAS (Advanced Driving Assistance Systems) are available across the range.

### **IVECO WAY RANGE: a complete line-up for every heavy-duty mission**

Today's launch presented the IVECO WAY range, which now offers an extensive heavy line-up of first-rate vehicles for every mission:

- T-WAY the toughest vehicle on the heavy market that takes performance, reliability and versatility to the extreme;
- S-WAY ON for long haulage on highway where fuel economy is key;
- S-WAY ON+ for regional and light off-road mission. The perfect trade-off between performance and reliability;
- S-WAY OFF the junction between S-WAY and T-WAY which replaces Trakker 4x2 rigid and articulated.

## IVECO

*IVECO is a brand of CNH Industrial N.V., a World leader in Capital Goods listed on the New York Stock Exchange (NYSE: CNHI) and on the Mercato Telematico Azionario of the Borsa Italiana (MI: CNHI). IVECO designs, manufactures and markets a wide range of light, medium and heavy commercial vehicles, off-road trucks, and vehicles for applications such as off-road missions.*

*The brand's wide range of products include the Daily, a vehicle that covers the 3.3 – 7.2 ton vehicle weight segment, the Eurocargo from 6 – 19 tons and, in the heavy segment above 16 tons, the IVECO WAY range with the on-road IVECO S-WAY, the off-road IVECO T-WAY and the IVECO X-WAY for light off-road missions. In addition, the IVECO Astra brand builds off-road trucks, rigid and articulated dumpers as well as special vehicles.*

*IVECO employs close to 21,000 individuals globally. It manages production sites in 7 countries throughout Europe, Asia, Africa, Oceania and Latin America where it produces vehicles featuring the latest advanced technologies. 4,200 sales and service outlets in over 160 countries guarantee technical support wherever an IVECO vehicle is at work.*

For further information about IVECO: [www.iveco.com](http://www.iveco.com)

For further information about Iveco Group: [www.ivecogroup.com](http://www.ivecogroup.com)

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