



Trucks and
Commercial Vehicles

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Deutsche Post and IVECO conclude agreement on the delivery of 4500 low environmental impact parcel delivery vehicles

Deutsche Post has selected Iveco to be a partner for its fleet of vehicles. Some 7,500 parcel delivery vehicles are currently in use for the DHL brand in Germany. Under the terms of the agreement reached at the end of February some 4,500 vehicles are to be replaced in the next three years with new Iveco vehicles.

The new Iveco vehicles are part of a transport solution specially developed to enable Deutsche Post to deliver parcels and which represents an improved version compared to their current model. The basic model is the 3.5 tonne Iveco Daily with its Diesel engine rated at 116 cv. The vehicles have been specified with the Agile automated gearshift transmission to reduce fuel consumption and driver fatigue. This provides completely automated gear shifting from starting off, throughout the journey and to finally coming to rest again. It is very much more effective and fuel efficient compared to hydrodynamic automatic transmissions. With its standard specification oxidizing catalyst the vehicle's 2.3 litre engine is already extremely environmentally friendly, complying with Euro 4 regulations. The vehicles specified for Deutsche Post are also fitted with a diesel particle filter, which makes them the most environmentally friendly model currently available on the market in this area. The particle filter serves to lower the particle emissions significantly below the limits currently in place. For Deutsche Post use of this vehicle is an important step within its GoGreen program, contributing to improve CO₂ efficiency by 10 percent by 2012.

Key to this decision was also the fact that Iveco's basic model is very robust, which will help prolong the life of the vehicle as a whole. In contrast to the

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panel van, this special model is custom-built. The result is a particularly ergonomic, integral custom-built model, developed according to Deutsche Post requirements. The passage from the driver's seat to the load compartment is generously proportioned and leads directly into a clearly laid out system of shelving on both sides, which meets all the requirements for securing loads. Low entry and exit access via the sliding side door makes the work of the delivery staff easier in terms of ergonomics.

Deutsche Post World Net

It is the world's leading logistics group.

Its integrated Deutsche Post, DHL and Postbank companies offer tailored, customer-focused solutions for the management and transport of goods, information and payments through a global network combined with local expertise. Deutsche Post World Net is also the leading provider of Dialog Marketing services, with a unique portfolio of efficient outsourcing and system solutions for the mail business. The Group generated revenue of more than 54 billion euros in 2008. With currently more than 500,000 employees in more than 220 countries and territories Deutsche Post World Net is one of the biggest employers worldwide.

Iveco

Iveco designs, manufactures, and markets a broad range of light, medium and heavy commercial vehicles, off-road trucks, city and intercity buses and coaches as well as special vehicles for applications such as fire fighting, off-road missions, defence and civil protection.

Iveco employs over 28,000 people and runs 27 production units in 16 Countries in the world using excellent technologies developed in 5 research centres. Besides Europe, the company operates in China, Russia, Australia and Latin America. More than 6,000 service outlets in over 100 Countries guarantee technical support wherever in the world an Iveco vehicle is at work.

Turin, 4 March 2009

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